

UNITED WAY HASTINGS & PRINCE EDWARD INC.
FINANCIAL STATEMENTS
AS AT MARCH 31, 2026

UNITED WAY HASTINGS & PRINCE EDWARD INC.
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AS AT MARCH 31, 2026

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of United Way Hastings & Prince Edward Inc.:

Qualified Opinion

We have audited the financial statements of United Way Hastings & Prince Edward Inc. (the Organization), which comprise the statement of financial position as at March 31, 2026, and the statements of changes in net assets, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2026, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Organization derives revenue from donations and fundraising, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization and we were not able to determine whether, as at and for the years ended March 31, 2026 and March 31, 2025, any adjustments might be necessary to campaign and program revenue, excess of revenues over expenditures, assets and net assets.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing these financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization, or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

**INDEPENDENT AUDITOR'S REPORT
(CONT'D)**

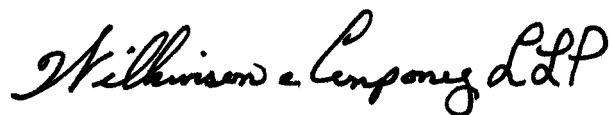
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



BELLEVILLE, Canada
June 25, 2026

Chartered Professional Accountants
Licensed Public Accountants

UNITED WAY HASTINGS & PRINCE EDWARD INC.
STATEMENT OF FINANCIAL POSITION
AS AT MARCH 31, 2026

	2026	2025
	\$	\$
ASSETS		
CURRENT		
Cash	580,870	664,283
Portfolio investments - Note 3	1,357,035	1,215,512
Accounts receivable	125,194	74,624
Inventory	2,401	4,411
Prepaid expenses and deposits	108,001	16,757
	2,173,501	1,975,587
TANGIBLE CAPITAL ASSETS - at cost		
less accumulated amortization - Note 4	432,191	445,537
OTHER		
Artwork	28,650	28,650
	2,634,342	2,449,774
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	72,689	116,206
Donor designations payable	3,468	13,923
Deferred revenue - Note 5	831,293	557,255
Deferred capital contributions - Note 6	9,439	11,679
	916,889	699,063
NET ASSETS - Note 7		
Invested in tangible capital assets	422,752	433,858
Internally restricted	334,479	334,479
Unrestricted	960,222	982,374
	1,717,453	1,750,711
COMMITMENTS - Note 8		
APPROVED ON BEHALF OF THE BOARD		
	Director	
	Director	
	2,634,342	2,449,774

The accompanying notes form an integral part of these financial statements

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED MARCH 31, 2026**

	Invested in Tangible Capital Assets \$	Internally Restricted \$	Unrestricted \$	2026 \$	2025 \$
NET ASSETS - BEGINNING OF YEAR	433,858	334,479	982,374	1,750,711	1,688,842
EXCESS OF REVENUE OVER EXPENDITURES (EXPENDITURES OVER REVENUE)			(33,258)	(33,258)	61,869
PURCHASE OF TANGIBLE CAPITAL ASSETS	3,525		(3,525)	NIL	NIL
AMORTIZATION OF TANGIBLE CAPITAL ASSETS - Note 4	(16,871)		16,871	NIL	NIL
RECOGNITION OF DEFERRED CAPITAL CONTRIBUTIONS	2,240		(2,240)	NIL	NIL
	(11,106)	NIL	(22,152)	(33,258)	61,869
NET ASSETS - END OF YEAR	422,752	334,479	960,222	1,717,453	1,750,711

The accompanying notes form an integral part of these financial statements

UNITED WAY HASTINGS & PRINCE EDWARD INC.
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2026

	2026	2025
	\$	\$
REVENUES		
Campaign revenue	2,174,919	2,305,533
Revenue from other United Ways	20,575	28,798
	2,195,494	2,334,331
Interest and investment income	38,191	47,540
Bequest income	100,000	100,000
Build The Bridge - Note 5	2,365	49,540
Other income	14,096	5,203
Program income	14,639	22,210
	169,291	224,493
	2,364,785	2,558,824
EXPENDITURES		
Fundraising expenditures - Schedule 1	478,294	457,366
	1,886,491	2,101,458
PROGRAM EXPENDITURES		
Allocations and designations - Schedule 2	1,351,450	1,371,292
COVID-19 Supports - Grants & Expenditures - Schedule 2		606
Direct program expenditures - Schedule 2	553,668	652,587
	1,905,118	2,024,485
AMORTIZATION OF TANGIBLE CAPITAL ASSETS	16,871	16,094
RECOGNITION OF DEFERRED CAPITAL CONTRIBUTIONS	(2,240)	(990)
	1,919,749	2,039,589
EXCESS OF REVENUE OVER EXPENDITURES (EXPENDITURES OVER REVENUE) FOR YEAR	(33,258)	61,869

The accompanying notes form an integral part of these financial statements

UNITED WAY HASTINGS & PRINCE EDWARD INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2026

	2026	2025
	\$	\$
OPERATING ACTIVITIES		
Excess of revenue over expenditures (expenditures over revenue) for year	(33,258)	61,869
Adjustments for items which do not affect cash		
Amortization of tangible capital assets	16,871	16,094
Non-cash interest and investment income		(525)
Recognition of deferred capital contributions	(2,240)	(990)
	<u>(18,627)</u>	<u>76,448</u>
Net change in non-cash working capital balances related to operations		
Accounts receivable	(50,570)	(60,332)
Prepaid expenses and deposits	(91,244)	223
Inventory	2,010	
Accounts payable and accrued liabilities	(43,517)	44,860
Donor designations payable	(10,455)	9,100
Deferred revenue	274,038	103,854
	<u>80,262</u>	<u>97,705</u>
CASH FLOWS PROVIDED FROM OPERATING ACTIVITIES	<u>61,635</u>	<u>174,153</u>
INVESTING ACTIVITIES		
Purchase of portfolio investments	(1,479,745)	(1,108,492)
Proceeds on redemption of portfolio investments	1,342,422	977,946
Purchase of tangible capital assets	(3,525)	(2,524)
Donation of portfolio investments	(4,200)	
CASH FLOWS USED IN INVESTING ACTIVITIES	<u>(145,048)</u>	<u>(133,070)</u>
NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS FOR YEAR	<u>(83,413)</u>	<u>41,083</u>
CASH AND EQUIVALENTS - BEGINNING OF YEAR	<u>664,283</u>	<u>623,200</u>
CASH AND EQUIVALENTS - END OF YEAR	<u>580,870</u>	<u>664,283</u>
REPRESENTED BY:		
Cash	<u>580,870</u>	<u>664,283</u>

The accompanying notes form an integral part of these financial statements

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

1. NATURE AND PURPOSE OF THE ORGANIZATION

United Way Hastings & Prince Edward Inc. (the Organization) is a registered charity under the Income Tax Act and accordingly is exempt from income taxes. The Organization was incorporated without share capital under the laws of Ontario.

The United Way Hastings & Prince Edward Inc. provides leadership in a collaborative endeavour with its member agencies and others to increase the capacity of our community to respond to human service needs.

2. ACCOUNTING POLICIES

Outlined below are those accounting policies adopted by the Organization considered to be particularly significant:

(a) Basis of Accounting

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

(b) Accounting Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Significant items subject to such estimates and assumptions include the estimated useful life of tangible capital assets. Actual results could differ from those estimates.

(c) Contributed Services

A substantial number of volunteers contribute a significant amount of their time to the Organization each year. Because of the difficulty of determining the fair value, contributed services are not recognized in these financial statements.

(d) Inventory

Inventory is valued at the lower of cost and net realizable value, with cost being determined substantially on a first-in, first-out basis.

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

2. ACCOUNTING POLICIES (Cont'd)

(e) Tangible Capital Assets

Purchased tangible capital assets are recorded at cost. Contributed tangible capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated life of a piece of tangible capital assets are capitalized. When a piece of tangible capital assets no longer contributes to the Organization's ability to provide services, its carrying amount is written down to its residual value. Any gains or losses on disposal are charged to operations.

Tangible capital assets are amortized on a straight-line basis using the following annual rates:

Asset	Rate
Building	Over 40 years
Office furniture and equipment	Over 5 years
Computer equipment	Over 2 years
Building improvements	Over 15 years
Vehicle	Over 4 years

(f) Deferred Capital Contributions

Contributions received relating to the purchase of tangible capital assets are deferred and amortized over future periods. The amortization period is based on the period used to amortize the corresponding tangible capital assets purchased.

(g) Revenue Recognition for Campaign Proceeds and Campaign Expenses

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the period in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

The Organization holds several fundraising events annually. Proceeds from campaigns, special events and one-time donations generated during the year are recognized as revenue in the fiscal year in which the donations are received, unless restricted. Fundraising and program expenditures are expensed as incurred.

Donor designations represent donations made by individuals and corporations which are designated to be distributed to other United Ways, Funded Agencies of the United Way and/or other Registered Canadian charitable organizations. These donation designations are set up when received and are considered restricted and recorded as donor designations payable at the same time. There is a separate campaign revenue and designation expense recorded at the time the contribution is received.

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

2. ACCOUNTING POLICIES (Cont'd)

(h) Revenue Recognition for Other Income Sources

Interest income, other income and program income are recognized on the accrual basis, when earned.

(i) Donated Assets, Materials and Services

The Organization receives gifts-in-kind from some donors, primarily for campaign costs of printing, supplies and public relations.

The Organization is participating with certain businesses whereby goods and materials are donated and offered to member agencies.

The Organization receives gifts-in-kind from donors for fundraising events throughout the year with no cost value.

The above gifts are excluded from revenues and expenses except when a donation receipt is issued.

(j) Allocations to Applicant Agencies

Funded agency allocations are allocated funds that are committed to funded community organizations effective April 1 each year for the subsequent twelve months, provided the applicant agencies use the funds as stated in the contract. Allocations to applicant agencies are recorded in the Statement of Operations in the year in which they are earned by the applicant agencies. Allocation payments are made on a monthly basis.

(k) Government Assistance

Government assistance in the form of grants or wage subsidies is accounted for using the income approach, whereby the grant or subsidy received results in a direct increase in revenue. Government assistance is recognized in the period where all conditions of the grant or subsidy are met.

(l) Cash and Equivalents

Cash and equivalents can consist of cash on deposit and term deposits.

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

2. ACCOUNTING POLICIES (Cont'd)

(m) Financial Instruments

(i) Measurement of Financial Instruments

The Organization initially measures its financial assets and liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument.

The Organization subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash, accounts receivable and portfolio investments (corporate guaranteed investment certificates and investment savings accounts).

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and donor designations payable.

(ii) Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is reflected in excess (deficiency) of revenues over expenditures. When events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in excess (deficiency) of revenues over expenditures, up to the amount previously recognized as impaired.

(n) Artwork and Other Assets

Artwork and other assets are only acquired by way of donation or bequest. The Organization accounts for artwork and other assets at cost in these financial statements, which is the fair market value at the time of donation or bequest. Artwork is not held as a collection and the Organization is not expected to hold artwork and other assets in the long-term. Testing for impairment is described in Note 2(m)(ii) to these financial statements.

(o) Web-based Subscriptions

Payments for web-based subscriptions are accounted for using the simplification approach under Accounting Guideline AcG-20 and recognized as an expense as services are received.

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

3. PORTFOLIO INVESTMENTS

(a) The cost and market value of portfolio investments as at March 31 are as follows:

	2026		2025	
	Cost \$	Market Value \$	Cost \$	Market Value \$
Corporate guaranteed investment certificates			285,000	285,000
Investment savings accounts	1,352,835	1,352,835	930,512	930,512
Common shares	4,200	4,200		
	1,357,035	1,357,035	1,215,512	1,215,512

(b) The corporate guaranteed investment certificates had various maturity dates ranging from July, 2025 to January, 2026, with effective interest rates ranging from 3.55% to 5.69%. They were all held to maturity during the year.

(c) During the year, the Organization purchased guaranteed investment certificates of \$235,000 for cash consideration and redeemed \$520,000 for cash proceeds.

(d) During the year, the Organization purchased interest bearing investment savings account units for cash consideration of \$1,244,745 and redeemed similar units for cash proceeds of \$822,422.

(e) In March 2026, the Organization received a donation of common shares with a value \$4,200.

UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026

4. TANGIBLE CAPITAL ASSETS

	2026		2025	
	Cost \$	Accumulated amortization \$	Cost \$	Accumulated amortization \$
Land	65,000		65,000	
Building	501,895	153,150	501,895	140,602
Office furniture and equipment	9,562	3,270	6,037	2,138
Computer equipment	28,377	27,570	28,377	26,764
Building improvements	7,660	1,313	7,660	803
Vehicle	7,500	2,500	7,500	625
	619,994	187,803	616,469	170,932
Cost less accumulated amortization	\$ 432,191		\$ 445,537	

During the year, tangible capital assets were acquired at an aggregate cost of \$3,525 (2025 - \$10,024) of which \$3,525 (2025 - \$2,524) was settled with cash and \$Nil (2025 - \$7,500) was received by donation.

5. DEFERRED REVENUE

The Organization is a member of The Bridge Integrated Care Hub collaborative. As part of this relationship, the Organization acts as a financial custodian for funds raised by the community for the "Build The Bridge" capital renovation of 1 Alhambra Square, Belleville, Ontario.

During the year, the Organization incurred costs and recognized funding revenue totalling \$2,365 towards the above-noted capital renovation project. A further \$562,209 (2025 - \$208,062) is included within deferred revenue, restricted for the project, which is expected to be completed during the March 31, 2027 fiscal year. This funding will be recognized as revenue as the related construction costs are incurred and allocations are made to the project.

The remaining deferred revenue pertains to donor bequests with specified spending requirements (2026 - \$246,627, 2025 - \$340,311) and other various sponsorship and program funding (2026 - \$22,457, 2025 - \$8,882) which will be spent in future periods.

UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026

6. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represent the remaining unamortized balances of grants and donations received for tangible capital asset acquisitions. Details of the continuity of these funds are as follows:

	2026	2025
	\$	\$
Balance, beginning of year	11,679	5,169
Donated vehicle		7,500
Amounts amortized to revenue	(2,240)	(990)
Balance, end of year	9,439	11,679

7. NET ASSETS

The Organization segregates net assets as follows:

- (i) Invested in Tangible Capital Assets, which accounts for the assets, liabilities, revenues and expenses related to the Organization's tangible capital assets.
- (ii) Internally Restricted, which accounts for amounts that have been set aside by approval of the Board of Directors for specific special operating, major capital or renovation purposes.
- (iii) Unrestricted, which accounts for remaining amounts that are held for contingency purposes. They are amounts that are not externally or internally restricted. The Organization has set a minimum value of one month of allocations to applicant agencies, plus three months of normal operating costs, and a maximum value of three months of allocations to applicant agencies, plus six months of normal operating costs. If the unrestricted net assets exceed the maximum value, a plan will be approved by the Board of Directors to manage the balance to an appropriate level.

Unrestricted net assets are maintained within Board-approved thresholds to support the Organization's role as a funding provider to applicant agencies. Due to the seasonal nature of fundraising revenues, balances are accumulated during peak campaign periods and are typically at their highest near the Organization's fiscal year-end. These funds are subsequently drawn down throughout the following fiscal year to fulfill approved agency allocations, community investments, and operating requirements. As a result, unrestricted net assets reported at year-end are not indicative of the Organization's average unrestricted net asset position throughout the year.

As at year-end the Organization's Board of Directors had internally restricted net assets amounting to \$334,479 (2025 - \$334,479).

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

8. COMMITMENTS

The Organization has approved funding to specific agencies and organizations for the upcoming year totalling \$1,203,250 (2025 - \$1,190,000).

The Organization has also entered into agreements to lease certain office equipment. The terms of these agreements end in September, 2027 and May, 2028.

Commitments over the next three (3) years under the current existing terms are as follows:

	\$
2027	1,206,933
2028	3,228
2029	693
	1,210,854

9. ALLOCATION OF GENERAL MANAGEMENT AND ADMINISTRATION EXPENSES

The Organization allocates its costs to two functional areas: Fundraising and Programs. General costs which do not pertain specifically to either function are considered administrative and are allocated to the functional areas based on management's estimates. These estimates have been established based on an analysis of time spent by staff in these functional areas.

The allocation of the general management and administrative expenditures are as follows:

	2026 %	2025 %
Fundraising expenditures - Schedule 1	40	40
Program expenditures - Schedule 2	60	60

UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026

10. COST RATIOS

In its public communication, the Organization provides stakeholders with information related to certain cost ratios. The calculation of these costs is as follows:

	2026 %	2025 %
Direct costs of fundraising	10.50	8.78
Costs of general management and administration associated with fundraising	9.73	9.09
	20.23	17.87

Cost ratios are calculated on the total revenue from all sources as per the Statement of Operations.

11. FINANCIAL RISKS AND CONCENTRATION OF RISK

The Organization has a comprehensive risk management framework to monitor, evaluate and manage the principal risks assumed with financial instruments. The risks that arise from transacting financial instruments include market (other price) risk, interest rate risk, liquidity risk and credit risk.

(a) Market (Other Price) Risk

Market (other price) risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: foreign currency risk, interest rate risk, and equity risk.

(b) Interest Rate Risk

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates.

The Organization has historically been exposed to interest rate risk through its corporate guaranteed investment certificates, as discussed in Note 3 to these financial statements. As prevailing interest rates increase or decrease, the market value of the interest-bearing investments will change. This risk is mitigated as the Organization has historically held the corporate guaranteed investment certificates to maturity.

The Organization does not use derivative financial instruments to alter the effects of this risk.

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

11. FINANCIAL RISKS AND CONCENTRATION OF RISK (Cont'd)

(c) Liquidity Risk

Liquidity risk is the risk that the Organization will not be able to meet all cash outflow obligations as they come due.

The Organization's exposure to liquidity risk is dependent on the receipt of funds from its operations. The Organization mitigates this risk by monitoring cash activities and expected outflows. Management is of the opinion that the Organization will be able to meet all of its cash flow obligations as they come due and is not subject to significant liquidity risk.

(d) Credit Risk

Credit risk is the risk of financial loss to the Organization if a debtor fails to make payments of interest and principal when due.

The Organization has historically been exposed to this risk relating to its corporate guaranteed investment certificates and common shares within its investment portfolio, as discussed in Note 3 to these financial statements. This risk is mitigated through the Organization's investment policy which is risk averse and consists of only fixed income portfolio investments and investment savings accounts. All portfolio investments are monitored by management on a monthly basis and all purchases and sales are reported periodically to the Finance Committee. Common shares received through donations in kind are sold and converted to cash as soon as practical.

Accounts receivable are short-term in nature and are not subject to material credit risk. The maximum exposure to credit risk and concentration of this risk is limited to the carrying value of these instruments.

There have been no significant changes from the previous period in the exposure to risk or policies, procedures and method used to measure the above risks.

12. GOVERNMENT OF CANADA WORKPLACE CHARITABLE CAMPAIGN (GCWCC)

Costs pertaining to managing the local GCWCC campaign during the fiscal year were \$10,012 (2025 - \$13,397). The Organization participates in a model that recovers Health Partners' pro-rata share of these costs, as calculated by United Way East Ontario. The recovered costs are reimbursed to local United Ways in the next campaign year.

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2026**

13. WEB-BASED SUBSCRIPTIONS

During the year, total web-based subscriptions of \$39,142 (2025 - \$38,976) were expensed, which is included in direct program expenditures on the Statement of Operations, as described in Note 2(o) to these financial statements.

14. COMPARATIVE FIGURES

In order to conform with the financial statement presentation adopted for the current year, certain elements of the comparative figures have been regrouped.

SCHEDULE 1

**UNITED WAY HASTINGS & PRINCE EDWARD INC.
SCHEDULE OF FUNDRAISING EXPENDITURES
FOR THE YEAR ENDED MARCH 31, 2026**

	2026	2025
	\$	\$
FUNDRAISING EXPENDITURES		
Campaign supplies	4,637	12,379
Campaign special events	51,296	34,122
Direct mail	4,218	3,106
Meetings	1,587	488
Professional development	2,118	1,747
Salaries and employee benefits	157,793	143,066
Service charges	23,814	25,390
Technology	1,596	2,637
Travel	1,254	1,773
	248,313	224,708
Allocation of general management and administrative expenditures - Note 9 and Schedule 3	229,981	232,658
TOTAL FUNDRAISING EXPENDITURES	478,294	457,366

The accompanying notes form an integral part of these financial statements

SCHEDULE 2

UNITED WAY HASTINGS & PRINCE EDWARD INC.
SCHEDULE OF PROGRAM EXPENDITURES
FOR THE YEAR ENDED MARCH 31, 2026

	2026	2025
	\$	\$
ALLOCATIONS AND DESIGNATIONS		
Allocations to applicant agencies	1,190,000	1,238,800
Grants	47,339	27,500
Bursaries	3,000	1,500
Donor Designated Funds		
- Donor identified charities in Canada	87,644	88,214
- Other United Ways	23,467	15,278
	1,351,450	1,371,292
COVID-19 SUPPORTS - GRANTS & EXPENDITURES		
UWCC/ESDC Community Services Recovery Fund	NIL	606
DIRECT PROGRAM EXPENDITURES		
Day of Caring	4,364	8,880
Ontario 211 Services	20,712	27,205
Community Investment Process	28,640	26,479
Volunteer Management Program	570	1,970
Youth 2 Youth		15
Fresh For All	437	636
Backpacks for Success	33,648	28,745
Advocacy and community engagement	146	52
Miscellaneous programming	3,500	64
Salaries and employee benefits	90,832	141,852
United Way Centraide Canada dues	23,482	18,161
Build The Bridge - Note 5	2,365	49,540
	208,696	303,599
Allocation of general management and administrative expenditures - Note 9 and Schedule 3	344,972	348,988
	553,668	652,587
TOTAL PROGRAM EXPENDITURES	1,905,118	2,024,485

The accompanying notes form an integral part of these financial statements

SCHEDULE 3

UNITED WAY HASTINGS & PRINCE EDWARD INC.
SCHEDULE OF GENERAL MANAGEMENT AND ADMINISTRATIVE EXPENDITURES
FOR THE YEAR ENDED MARCH 31, 2026

	2026	2025
	\$	\$
EXPENDITURES		
Advertising and public relations	4,124	8,946
Bank charges	1,752	1,770
Insurance	7,750	6,741
Meetings	4,558	6,078
Memberships and associations	1,287	1,102
Occupancy costs	32,673	32,304
Office equipment	5,201	2,807
Office supplies - stationery	1,712	1,539
Postage	760	410
Professional fees	72,758	79,813
Professional development	4,368	5,427
Salaries and employee benefits	369,884	379,144
Technology	62,261	48,457
Telephone	3,225	2,901
Travel	2,640	4,207
	574,953	581,646
ALLOCATED AS:		
Fundraising expenditures - Note 9	229,981	232,658
Program expenditures - Note 9	344,972	348,988
Total general management and administrative expenditures	574,953	581,646

The accompanying notes form an integral part of these financial statements